

WINTER 2025 MEDIA KIT

SALES REPRESENTATIVE:

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CHARLOTTE



ENTERTAINMENTCALENDAR.COM

KidsOutAndAbout.com: North America's online local resource for parents

What makes KidsOutAndAbout Unique

- Launched in 2001
- Mission: To elevate local communities by celebrating their opportunities, activities, resources, and events for kids, teens, and families.
- 52 regional sites coast-to-coast in the U.S. and Canada.
- 12 million unique annual visitors; 800,000 weekly e-newsletter subscribers
- Organizations access our audience through both paid and unpaid outreach on our site and e-newsletter



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Share your story With Our Audience



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Demographics



Unique Visitors

325,000 unique visitors / year



Pageviews

850,000 pageviews / year



Newsletter

20,000 opt-in subscribers receive weekly e-newsletters



Demographics

85% parents

15% grandparents

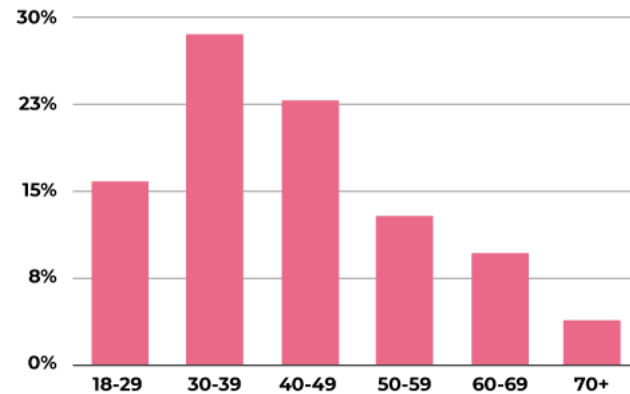
82% women

**KIDS OUT
and ABOUT.com**

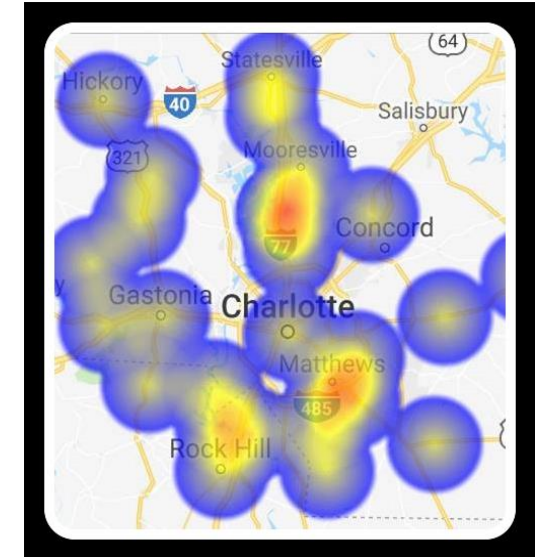
CHARLOTTE



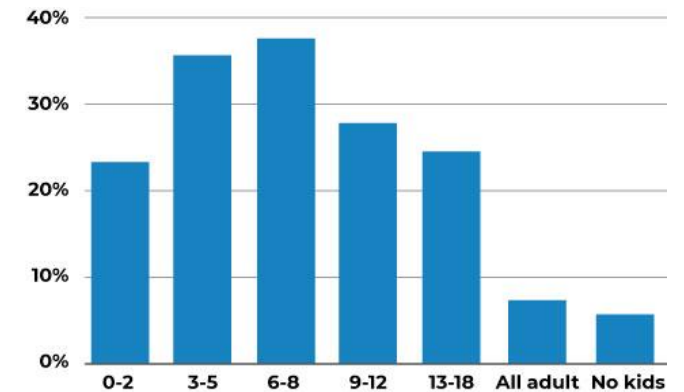
Ages of Our Readers



Where Readers Live



Our Readers' Kids



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Advertising Option Videos

✓ VIDEO AD

- \$600/month, non-exclusive (max of four clients' video ads will share that space at any time)
- \$1000/month, exclusive (must reserve significantly in advance of time slot)
- \$200/week, non-exclusive

Average CTR for image ads ranges from .06% to 2.8% depending on relevance and interest.



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The screenshot shows the homepage of Kids Out and About .com. At the top is a navigation bar with links: Home, Change Region, FOR ORGANIZATIONS. Below this is a header with the site's name and tagline: "Rochester's online guide to everything for kids, teens, & families!". A secondary navigation bar includes links like FREE, LOCAL EVENTS, LOCAL LISTS, LEARNING & PLAYING DURING COVID, ROC FAVS, and WEEKLY E-NEWSLETTER. The main content area is divided into several sections:

- VIDEO AD:** A large blue box with the text "VIDEO AD Supply YouTube / Vimeo embed code or MP4 / MOV file".
- TOP AD:** An orange box with the text "TOP AD".
- SQUARE AD:** A purple box with the text "SQUARE AD".
- CALENDAR:** A section titled "SEPTEMBER 2020" showing a calendar grid. The date 14 is highlighted.
- FEATURED EVENTS:** A section with a list of events, including "VIRTUAL CAMP IN A BOX: SLIMETASTIC SCIENCE at the DoSeum Ages 5-11" and "Horsin' Around at Lollypop Farm".
- TODAY'S EVENTS:** A section with a list of events, including "Free Online Yoga Classes" and "FIRST DAY OF BROADWAY TEACHES KIDS! Fall Semester".

Advertising Option Images

✓ LEADERBOARD AD (728 X 90 PIXELS):

Exclusive space: \$1200 or \$2500/month depending on region's average pageviews

Shared space: \$600 or \$1250/month

✓ TOP AD (450 X 150 PIXELS):

Exclusive space: \$1500 or \$3000/month

Shared space: \$750 or \$1500/month

✓ SQUARE ADS (250 X 250 PIXELS):

\$100/20,000 impressions. Typical is 40,000; max 60,000.

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Advertising Option

Content Advertising



CONTENT AD

Get up to 110 words plus a square graphic and links (e.g., private schools, indoor play centers, etc.): \$480/year
Content ad on subject search results page.



ORGANIZATION ARTICLE

Article by or about your organization:
\$1000 to \$1500, depending on whether article is written by you or by us. Includes \$1200 worth of visibility for 6 months following publication.

[SAMPLE ARTICLE](#)



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Long Acre Farms
The Amazing Maize Maze at Long Acre Farms is much more than a walk through the corn. It is a 5 acre game with 2 1/2 miles of paths, music piped throughout, 2 bridges, a tower, 12 hidden mailboxes, 12 "Kernels of Knowledge", and of course groups of people having fun. The Amazing Maize Maze and Fall Activities. It is free to come on the farm, play on the pirate ship, giant tires, and train. Open for the season ~ Hours of operation : 10:00am - 8:00p daily. Corn Maze, Animal Tracks Maze open Saturdays and Sundays from 10:00am - 6:00p (last entry into the maze is 4:00p), Cow Train and Hay Rides - Saturdays and Sundays 11:00am - 5:00p Starting September 21st we will be running Moonlight Mazes every Friday and Saturday night from September 21s - October 26th. Tickets are sold from 6:00p -9:00p with last entry into the maze at 9:00pm/maze closes at 11p
1342 Eddy Rd., Macedon, NY 14502 | 315.986.4202

Stokoe Farms
Stokoe Farms has good, old-fashioned family fun on the farm, especially in fall with their pumpkin patch and harvest fest. Later, Christmas trees! A low-cost, noncommercial way to spend an afternoon creating wonderful fall memories with your family.
Bring the whole family out to play on over 35 exciting activities; soar down the bee zip line, explore the custom corn maze, race around the pedal kart track, and jump on the two bounce pillows. Don't forget to take a hayride to the pumpkin patch for that perfect pumpkin!
656 South Rd, Scottsville, NY | (585) 889-0770

Wickham Farms
We have a new, bigger home (1315 Sweets Corners Rd, Penfield) where we can provide even more top-notch family fun. Our new one-price Barnyard Admission includes a jumping pillow, jumping pad (for the little ones), train rides, corn mazes, mini golf, rubber duck races, a corn pit, combine slide, hayrides (weekends only), and so much more! We serve farm fresh meals , frozen custard, kettle corn and fresh baked cookies, donuts, and fudge.
1315 Sweets Corners Road
Penfield, NY, 14526
Phone: (585) 377-FARM (3276)
43° 9' 8.2152" N, 77° 25' 44.0652" W
See map: Google Maps

Bauman's Farm Market

Chase Farms

Long Acre Farms

Pully's Farm Market



UPGRADE LISTING

Upgrade organization listing on our site from free to paid: \$100/month

- Appear at the top of the calendar, highlighted with graphics. They will be clicked on 4-5 times more than those of non-upgraded organizations underneath.
- Appear at the top of relevant organization lists on special pages for the time they are upgraded.
- Upgraded listing with data entry
- Have a dedicated page on which to promote the organization's information including descriptions, details and links.
- Your events are featured frequently on our social media postings.
- Upgraded organizations are more likely to be chosen in the Editor's Choice day-by-day events list in our weekly e-newsletter.

Upgraded organizations receive 4-5 times the click-through rate of free listings.

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Advertising Option

Newsletter Advertising

A weekly e-newsletter is sent to local readers every Thursday morning at 6am. Special annual editions are sent for Preschool (Jan); Camp (Feb, Mar & Apr); Birthday (May & Oct); After-school programs (Aug); Private Schools (Nov).

✓ PARAGRAPH

Up to 110 words plus a graphic and link:
\$100/week.

✓ SPECIAL-EDITION PARAGRAPH

\$150 per annual edition



✓ SAVE THE DATE

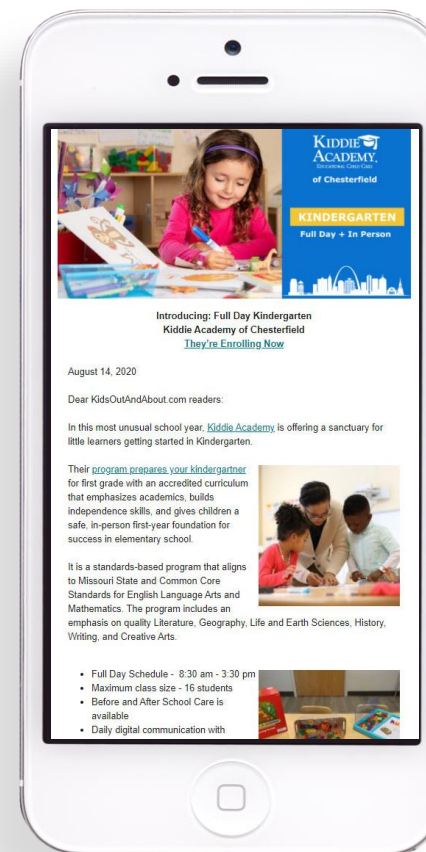
Link to your event on
KOAA calendar:
\$40/week

✓ IMAGE AD

Square ad (250 x 250)
or leaderboard-sized
ad (728 x 90):
\$200/week

[SAMPLE NEWSLETTER](#)

Our average weekly e-newsletter read rate is 33%-38%, with a click-through rate of 8.3%.



EXCLUSIVE E-BLAST

E-blast exclusively about your company, event, or services to **one local region**: Up to 8 paragraphs plus several graphics

- \$600 - Includes paragraphs in two adjacent Thursday newsletters
- Discounts are available when sending to multiple regions

[SAMPLE E-BLAST](#)



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Advertising Option

Top 20 Page image ad

- Each year from mid-May to mid-June, KidsOutAndAbout surveys local parents to determine the new Top 20 Places to Take Kids ranking plus winners in special categories.
- The Top 20 page listing winners is consistently the highest-ranked individual page on KOAA.
- Organizations alert their fans to vote to help secure their rank in the list.
- Placement in page rank is driven purely by votes, not by paid contract.
- Both winners and non-winners can purchase an annual image ad on our Top 20 page for extra visibility. Ads appear between the ranks.



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Maximize Your Advertising

Google places to take kids in Charlotte and you'll find our Top 20 page.



**TOP 20 PLACES TO
TAKE KIDS IMAGE AD**
(690 x UP TO 170 PIXELS)

\$1200/year for ~100,000 views

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THANK YOU

Connect with us
to get started!



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“

In our top traffic months —
September & October —
KOAA sent us 73% of the
traffic we received from
referring websites!

— Stokoe Farms,
Scottsville, NY

”